SAGE TIMBERLINE OFFICE

Product Overview

sage
software

Your business in mind.
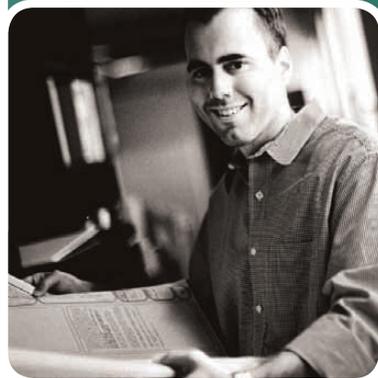
SAGE SOFTWARE AND SAGE TIMBERLINE OFFICE— THE KEYS TO YOUR BUSINESS SUCCESS

At Sage Software, one of our guiding principles is "customers for life." We understand that the software you choose for your business must help your company thrive, not merely survive. And so we build our products, such as Sage Timberline Office, to meet your unique business objectives and system requirements now, while adapting to changes so you can prosper and grow in the future.

Sage Timberline Office is powerful financial and operations software for construction and real estate management industries— software designed to control costs and maximize revenues.

With its integrated and scalable approach, Sage Timberline Office provides a modular and flexible solution with a robust feature set. Use just the applications you need now with the assurance that you can add greater depth and breadth should you require it.

Sage Software's allegiance to the construction and real estate industries runs deep, with more than 30 years of experience providing leading software solutions such as estimating, accounting, project management, property management, service management, document management, and other productivity tools to firms of all sizes.

More than 20,000 contractors and real estate professionals have selected Sage Timberline Office since it was first developed. We offer our customers innovative software, outstanding service, and steadfast dedication to a long-term technology partnership. You, in turn, are able to use the latest tools to better serve your own clients now and for years to come.

Sage Timberline Office customers are part of more than 5.2 million satisfied Sage Software customers worldwide. With our award-winning support teams and access to local assistance when you need it, you can count on Sage Software to be there for you.

To learn more about Sage Timberline Office, read on. You'll see why thousands of companies are using our solutions to excel in today's—and tomorrow's—construction and real estate markets.

FLEXIBLE AND INTEGRATED TO MEET YOUR NEEDS

With solutions for the entire facility lifecycle—from designing and building to sales and managing occupancy, Sage Timberline Office has a suite of products created to work the way you work. An integrated family of financial and operations software gives you a cross-functional system that pulls everything together for streamlined, single-source control.

Sage Timberline Office Desktop
The Desktop application provides a central location to access the software capabilities and information that each person needs to do his or her job. Fully customizable by the user, Desktop acts as a personal home page so you can organize common tasks according to your unique requirements.

Working directly from your Sage Timberline Office Desktop, for example, you can access advanced features such as Setup Wizards, Workflow Centers, and Job Central, which deliver unparalled ease-of-use for a streamlined implementation, plus efficiencies that help optimize your business processes to increase profitability.

Create shortcuts to the applications you frequently use, highlight important inquiries and reports, and access other resources such as Microsoft Word documents, Microsoft Excel files, and favorite websites. Set up your Desktop to be your personal information dashboard and help you stay in touch with key business metrics.

Accounting

For contractors and real estate developers, Accounting automates the entire building process to help control costs and boost revenue. For real estate professionals, our accounting suite allows you to report information in any format requested by owners, investors, and lenders. From accounts payable and job costing to change orders and commitments, Sage Timberline Office gives you easy access to information and lets you customize the software to meet your individual business needs.

"We now truly understand what our gross margin is on every job."

—John Siamos, Georgiou Group

Estimating

Enhanced, innovative features in Estimating allow you to get up and running faster than ever. Using the Database Builder Wizard, the time-consuming task of setting up and building a database is now streamlined. The Wizard walks you through the necessary steps of structuring and setting up your database quickly and efficiently, saving you time and money and allowing you to take full advantage of the Estimating software much sooner.

Using a number of built-in productivity tools, you'll find yourself producing estimates in significantly less time that it takes you now. And when you spend less time crunching numbers and more time analyzing and fine-tuning your estimates, you'll win more profitable bids.

And with complete Sage Timberline Office integration, estimate details can be passed to accounting for budget vs. actual tracking, as well as to third-party scheduling programs.

Procurement

This software simplifies the RFQ and material acquisition processes. Use our Buyout application to quickly turn estimate items into desired material groupings and perform the tasks necessary to buy out jobs. You can automatically generate and send RFQs to suppliers and subcontractors via e-mail, fax, or printed hard copy. The tightly integrated Purchasing and Inventory applications let you consolidate purchasing and replenish inventory items through a single information source. Interfaces to Job Cost, Equipment Cost, and Accounts Payable allow you to capture all material details in accounting.

Production Management

Designed to meet the needs of production and semi-custom home builders, production management applications streamline workflow and optimize business processes. The software handles profit analysis, cost control, change order tracking, variance cause analysis, payment processing, custom reporting, labor cost management, and much more. Combined with Sage Timberline Office accounting and estimating software and leading third-party residential solutions, production builders are able to integrate wireless scheduling, model and option pricing, sales automation, electronic purchasing, and warranty tracking.

Project Management

This application lets you view it all and keep the right people well informed at all times with access to up-to-the-minute costs, contracts, and document information. Open yet secure, you decide who can pull up data, run a report, or add input. Through integration such as accounting and purchasing, you're able to issue and see all subcontracts, change orders, purchase orders, and other project-related documents.

Property Management

Our property management software is a lease management system that handles any lease agreement no matter how complex. Use Residential Management to improve on-site operations and simplify home office accounting. Combined with accounting you'll be well equipped to proactively manage commercial, industrial, retail, and residential properties for a stronger bottom line.

"Sage Timberline Office has all the right features so we can focus on managing properties."

—Bill McInturf, Seldin Co.

Reporting and Productivity Tools

Your software system is only as valuable as the information you can access. Our suite of reporting and information management tools for Sage Timberline Office gets you to the exact data you need precisely when you need it.

For example:

- Customize your view and retrieval of business information with the Sage Timberline Office Desktop.
- Create presentation-quality standard and custom reports with the flexible Crystal Reports® software.
- Eliminate the paper chase in your business with the powerful Document Management application.
- Set up business rules in MyAssistant software that automatically notifiy you of important business events or conditions that need your attention.

With these and a number of other robust productivity tools at your fingertips, you can easily tackle the tough details of your business operations. The results? Streamlined processes so you can spend less time managing the particulars and more time growing your business.

Sage Construction and Real Estate Forms

For high-quality checks, forms, paper supplies and promotional items Sage Construction and Real Estate Forms is the one-stop source you can depend on. This excellent service is backed by a 100% customer satisfaction guarantee. You can visit them at www.sagecreforms.com or call 800-760-7929.

Service Management

Designed for the unique demands of running service operations, this software streamlines dispatching, simplifies billing and work orders, and helps dispatchers communicate more effectively with customers, tenants and technicians. You can even track and manage mobile resources through GPS integration with @Road Web-based mapping services.

SAGE TIMBERLINE OFFICE

ACCOUNTING

Accounts Payable
Accounts Receivable
Billing
Cash Management
Contracts
Equipment Cost

Financial Statement Designer
General Ledger
Job Cost
Payroll
Remote Time Entry

Sage FAS Fixed Assets

Sage Abra HRMS

ESTIMATING

Cut & Fill
Database Editor
Digitizer
ePlan Takeoff
Estimating Explorer
Estimating Report Manager
Estimating Viewer

Model Estimating
Pre-Built Databases
  For commercial contracting,
  residential, electrical, concrete,
  industrial, HVAC, finishing work,
  and more.

Primavera and
Microsoft Project

Pricing services including
RSMeans and Trade Service

CAD software

PROCUREMENT

Buyout
Inventory
Purchasing

Trade Service TRA-SER Premier

PRODUCTION MANAGEMENT

Homebuilder Management System
Production Scheduling
Sales Pricing

PROJECT MANAGEMENT

Project Management

PROPERTY MANAGEMENT

Advanced Retail
Expense Controller

Property Management
Residential Management

SERVICE MANAGEMENT

Service Management
Service Paging
Service Purchasing

Service Inventory
Service Agreements /
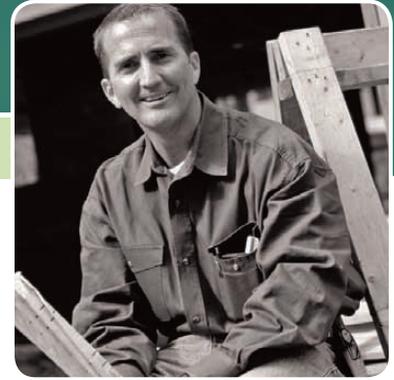 Preventive Maintenance

@Road Mobile Resource Management

PRODUCTIVITY TOOLS

Address Book
Crystal Reports
Desktop
Document Management

Information Assistant
MyAssistant
Inquiry Designer
Report Designer

ODBC link to programs such as Microsoft Excel, Word, and Access.

Through our Development Partner Program, Sage Timberline Office also links to a variety of other programs, such as tool tracking software. Visit www.sagetimberlineoffice.com for an updated list.

Customers for Life

Sage Software has a long-term relationship with and commitment to the construction industry. Our portfolio of products such as Sage Timberline Office, Sage Master Builder, and Peachtree by Sage for Construction, demonstrates our close technology alignment and the intent to be an important part of our customers' business for many years to come. And our ongoing product development and clear migration path ensure that no matter what the stage of your company's lifecycle, one of our construction solutions is right for you.

Support You Can Count On

In 2000, we received the prestigious SSPA STAR Award for Most Improved Software Support Organization, then again in 2005 for Service Excellence in the High Case volume category. Also in 2005, we received our fifth consecutive Support Center Practices certification for excellence. In addition, the Sage Timberline Office customer support center was one of nine winners selected internationally by the 2004 Global Call Center of the Year. The award recognized overall commitment to improving customer service and providing consistent performance in the delivery of technical support services. This performance reflects our dedication to providing customers with a level of support that is second to none.

For more information about Sage Timberline Office, visit www.sagetimberlineoffice.com, call 800-628-6583 or contact your local Sage Timberline Office Business Partner. They are specially trained to serve your needs—from software demonstrations through installation and training.

"By gauging project status in real-time, we're responding to changes when they happen."

—Don Green, Heery International

About Sage Software

Sage Software supports the needs, challenges, and dreams of more than 2.7 million small and mid-sized business customers in North America through easy-to-use, scalable and customizable software and services. Our products support accounting, operations, customer relationship management, human resources, time tracking, merchant services and the specialized needs of the construction, distribution, healthcare, manufacturing, nonprofit and real estate industries. Sage Software is a subsidiary of The Sage Group plc, a leading international supplier of accounting and business management software solutions and related products and services for small and mid-sized businesses. Formed in 1981, Sage was floated on the London Stock Exchange in 1989 and the Group now has 5.2 million customers and employs over 13,000 people worldwide. **For more information, please visit the Web site at www.sagesoftware.com/moreinfo or call 866-308-2378.**

Sage Software

15195 NW Greenbrier Parkway

Beaverton, Oregon 97006

www.sagesoftware.com | 800-628-6583

Photos: Sites pictured are projects by Sage Timberline Office clients.