Sage ERP X3 | Food & Beverage

Addressing the Unique and Specialized Needs of Food and Beverage Producers

As a food and beverage processor or distributor, your company must effectively tackle the challenge of managing industry-specific requirements and legal mandates imposed on your business. Not only must you efficiently fill customer orders, manage recipes, control inventory and plan production in an increasingly competitive environment. You also must deal with the multitude of complexities resulting from increasing government regulations.

Additionally, economic conditions have fueled rising costs that are difficult to pass on to consumers. To be successful, you must be exceptionally focused on operational excellence. You can't afford any production errors, waste, spoilage, recalls, safety issues or other events that will adversely affect your business.

Fine-tuned to meet your specific industry requirements, Sage ERP X3 provides the advanced functionality you need to remain competitive in the face of these difficult challenges.

Benefit from Process-Specific Functionality

Sage ERP X3 combines advanced manufacturing, distribution, warehousing, customer relationship management (CRM), and accounting functionality with application features that address the unique and specialized needs of your company, such as:

- Recipe management
- Shelf life management with expiration date control
- Quality management
- Sophisticated pricing and contract management
- Product packaging
- Highly repetitive and high volume process flows
- Catch weight management
- Weighing scales

Comply with Government Regulations

Sage ERP X3 helps your company comply with FDA regulations (Bioterrorism Act, HACCP, etc.) by providing a convenient and efficient way to gather and monitor relevant process information and eliminating manual procedures throughout the manufacturing process.

> "Sage ERP X3 had the advanced technology, ease-of-use and right-sized implementation methodology we needed to help position us for continued growth."
>
> **Louise Goodman, Controller, Blount Fine Foods**

BENEFITS

Streamlined Operations
- Singular functional integration & database
- Supports multiple manufacturing modes
- Advanced workflow engine
- Process-oriented user interface

Increased Business Insight
- Embedded Business Intelligence engine by Business Objects™
- Real-time analytics and dashboards
- Extensive traceability and audit tools

Enhanced Collaboration
- SOA/Web-native architecture
- Web Services (XML, UDDI, WSL, SOAP)
- MS Outlook integration
- Multi-company, multi-site
- Multi-country & language

Reduced Costs
- Fast implementation
- No optional applications or interfaces
- Reduced training
- No technology lock-in (multi OS/DB)
- Easy administration and maintenance

Increased Flexibility
- Multi-tier architecture scales from 10 to 1,100 users
- 4GL Integrated Development Environment
- Fast parameterization adapts to organizational changes

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Protect your business

In order to help minimize the risks of a product recall, Sage ERP X3 provides complete forward and backward lot traceability for each ingredient and end item. A full audit trail and archive of historical transactions is maintained for multi-year periods. The fully integrated quality control process rigorously enforces inspections to assure item conformance to any required characteristics, operational tolerances or expected results.

Achieve operational excellence

Sage ERP X3 also offers differentiating functionality that fosters cost reductions and customer service improvements – features like multi-site planning, finite capacity scheduling, user-defined workflow, real-time business intelligence and integrated automated data collection. Plus, it can be deployed as a Web and/or desktop application in Windows, Unix or Linux environments.

Sage ERP X3 Application Footprint
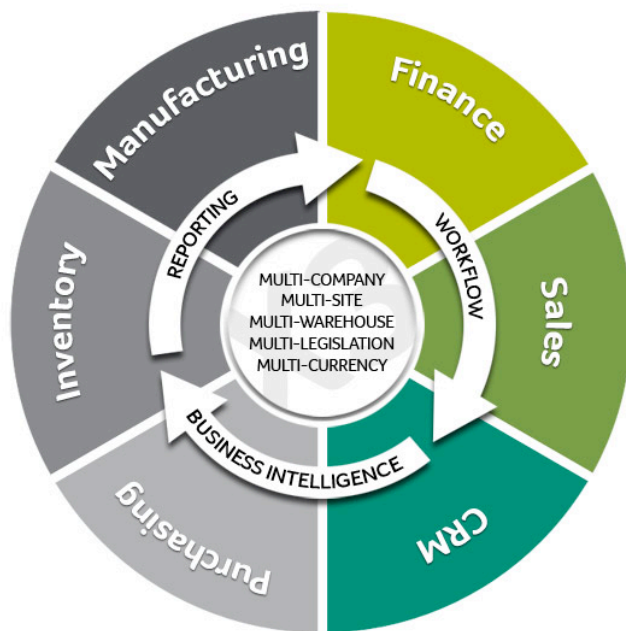
KEY FEATURES

Manufacturing
- Process and mixed-mode manufacturing
- Recipe and batch management
- Catch weight management (optional)
- Weighing scales (optional)
- Product packaging
- Work schedule management
- MPS/MRP
- Technical data configuration
- Costing
- Quality assurance
- Capacity planning

Inventory
- Multi-level warehousing: location, lot and sub lot
- Forward and backward lot traceability
- Shelf life management with expiration date control
- Movements and transactions
- RF data acquisition
- Quality control
- Costing
- Replenishment

Purchasing
- Purchase requisitions
- Encumbrance accounting
- Requests for proposals
- Purchase orders
- Multi-level approval processing
- Sub-contracting
- Invoice tracking
- Pricing and contract management
- Supplier returns

Finance
- General ledger
- Budgeting
- Allocations
- Fixed assets
- Analytical accounting
- Accounts receivable / Accounts payable

Sales
- Open pricing
- Quotes and contracts
- Order entry
- Product configuration
- Inventory allocations
- Delivery scheduling and shipping
- Invoicing
- Customer returns
- Sales commissions

CRM
- Marketing campaigns
- Sales force automation
- Customer support