

enabling[®]



**BUSINESS MANAGEMENT AND
TECHNOLOGY SOLUTION EXPERTS**

“ Enabling allows us to become more efficient in areas of the business that are so unpredictable, saving us crucial time and money. ”

BRYCE DONNELL – CFO, Software of Excellence

FIVE KEY REASONS TO CHOOSE ENABLING

1

PASSION

Is a key part of our culture. We care about your business and we want you to succeed. To this end, we ensure that absolute value is what we deliver to your project, and we make sure our attitude and behaviours support this goal.

2

CHOICE

Having more than one offering allows us to focus on matching the right business solution to your distinctive business requirements; Enabling is unique in that we have partnered with several leading software vendors within our industry.



These form part of our corporate vision, and are the benchmarks from which we are able to determine the success and quality of the services we offer.

3

EXPERIENCE

We understand business and technology, and with more than 100 team members, have the skills and resources to deliver results consistently.

4

METHODOLOGIES

With our best practice methodologies, we are able to help lead your team from solution selection, through to delivery and long term support – taking the guess work out of technology.

5

“RAVING FANS”

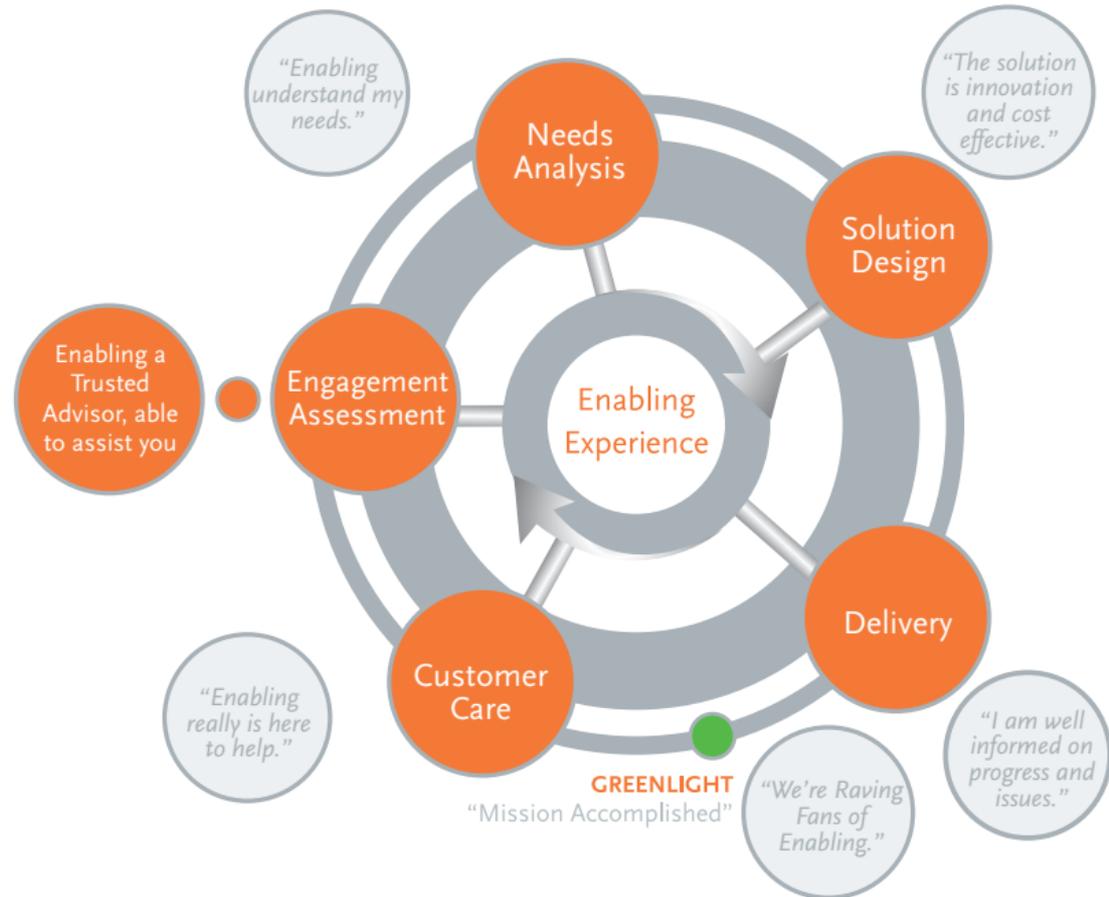
A Raving Fan is when you would, without hesitation recommend Enabling to a friend or colleague. For Enabling, the true measure of our success is a Raving Fan.

To see some of our Raving Fans, please visit: www.enabling.net

The Enabling Experience

The Enabling Experience focuses on delivering a superior level of service that creates happy customers (Raving Fans). This experience provides a complete methodology, including project management discipline and field-tested best practices.

The Enabling Experience is designed to help drive productivity through a consistent approach, utilising standard tools and templates. In this way we are able to achieve successful project execution – driving business value from the outset, whilst always aiming to gain a Raving Fan as a result!



Working with your business

ENGAGEMENT ASSESSMENT

“Enabling a Trusted Advisor, able to assist you”

Our Business Development team assists you with recognising business need, developing a project overview and most importantly working with your team to select the right solution.

NEEDS ANALYSIS

“Enabling understands my needs”

We work together to expand our mutual understanding of the business needs and functional requirements, as well as identifying the business benefits and ROI of a new business solution.

SOLUTION DESIGN

“The solution is innovative and cost effective”

At this stage we will recommend a solution. We will work closely with your people to ensure the solution is developed and configured to suit your business.

DELIVERY

“I am well informed on progress and issues”

The most exciting phase – we’ve worked through the genuine business needs and detailed solution design so that the delivery phase should be straightforward. It’s where all the efforts of the project team come together for a successful transition to the new solution and you see the return on investment.

GREEN LIGHT

“We’re Raving Fans of Enabling”

Greenlight is a signal made by the Customer at the close of the project to signify that they are a “Raving Fan” and are happy to share their success. This stage also indicates involvement of the Customer Care team as the customer moves to the next stage of the Enabling Experience.

CUSTOMER CARE

“Enabling really is here to help”

In this phase of the Enabling Experience, the customer is looked after via the Customer Care Programme, Account Management and the ongoing optimisation of your solution.

ARE YOUR CURRENT BUSINESS SYSTEMS HELPING TO MAKE YOUR BUSINESS MORE PRODUCTIVE AND PROFITABLE?
LET ENBLING HELP YOU TO SELECT AND IMPLEMENT A SOFTWARE SOLUTION THAT IS RIGHT FOR THE WAY YOUR
BUSINESS OPERATES.

Enabling Better Business

You have the desire to perform, make better decisions, streamline and automate financial and business processes in a way that results in a better business.

To achieve this you need the right business software – and a partner who will support you for the long term.

With a team of experienced professionals throughout Australia and New Zealand, we can review your business requirements, and help you to select the right solution – from the very best software vendors in the market.

This is how we enable better business.

Enabling's integrated business solution portfolio includes:

- Enterprise Resource Planning (ERP)
- Financial Management Information Solutions (FMIS)
- Customer Relationship Management (CRM)
- Supply Chain Management: Distribution, Warehouse Management, Manufacturing and Service Management (SCM)
- Construction, Property Management and Engineering Solutions (CPMES)
- Business Intelligence (BI)
- Software Development and Integration (SDI)
- Hosting and Managed Services (Cloud based).

Better Business Solutions

Enabling is all about helping you find the right tools that allow your business to achieve the kind of success you strive for.

Selecting and implementing business software can often be confusing and time consuming. As technology specialists we help to remove the guess work by analysing your requirements in depth, and advising you about your options. Our goal is to ensure you select the right tools to bring real value to the way your business operates, then we make sure it works.

The software vendors we support are leaders in the field. They have a proven history of successfully developing, releasing and supporting the very best products in the market, whilst maintaining a solid reputation and a focus on end user satisfaction.



Authorised Partner



Solution Partner

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www.enabling.net